

# Key Figures Overview 2015–2019

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## Consolidated Figures

		2019	2018	2017 <sup>1</sup>	2016 <sup>2</sup>	2015 <sup>2</sup>
Net sales	CHF million	833.5	794.3	750.5	717.7	480.6
Growth in CHF	in %	4.9	5.8	4.6	49.3	52.4
Growth in LC	in %	6.9	4.4	3.8	47.3	57.9
Core EBITDA	CHF million	140.7	126.5	111.3	104.2	80.1
Growth	in %	11.3	13.6	6.8	30.1	36.2
Core EBITDA margin	in %	16.9	15.9	14.8	14.5	16.7
Core operating profit (EBIT)	CHF million	89.2	76.9	61.9	54.2	46.4
Growth	in %	16.0	24.2	14.2	16.8	36.5
Core operating margin	in %	10.7	9.7	8.2	7.6	9.7
Core net profit	CHF million	65.7	55.4	40.8	33.4	34.1
Core net profit margin	in %	7.9	7.0	5.4	4.7	7.1
Net net debt	CHF million	109.6	70.1	65.9	59.5	177.3
Net debt / Core EBITDA		-0.8	-0.6	-0.6	-0.6	-2.2
Net Working Capital <sup>3</sup>	CHF million	419.7	373.0	365.1	342.3	314.2
As % of net sales		50.4	47.0	48.6	47.7	40.5
Total assets	CHF million	1 168.7	1 103.1	1 071.0	1 021.4	1 003.9
Equity	CHF million	691.7	678.8	667.8	660.7	492.7
Equity ratio	in %	59.2	61.5	62.4	64.7	49.1
Average capital employed <sup>4</sup>	CHF million	895.9	880.5	833.9	818.0	562.0
Return on capital employed (average) ROCE <sup>5</sup>	in %	15.7	14.4	13.3	12.7	14.3
Cash flow from operating activities	CHF million	65.6	106.0	84.6	57.1	23.1
As % of net sales		7.9	13.3	11.3	8.0	4.8
Free cash flow	CHF million	3.8	46.0	32.3	-11.1	-66.3
Investments in PPE and intangible assets	CHF million	61.9	60.1	52.8	68.4	95.0
As % of net sales		7.4	7.6	7.0	9.5	19.8
Employees (number of FTEs) <sup>6</sup>	Number	2 407	2 294	2 260	2 315	2 238

<sup>1</sup> Restatement – Employee benefits.

<sup>2</sup> Results before special charges as core results.

<sup>3</sup> Calculation of Net Working Capital: Trade Receivables + inventories – Trade Payables – Customer Prepayments.

<sup>4</sup> Calculation of Capital Employed over twelve months: PPE + Intangible Assets + Net Working Capital.

<sup>5</sup> Calculation ROCE: Core EBITDA in relation to average capital employed over twelve months.

<sup>6</sup> Year-end values.